

# INDUSTRIAL DIRECTORY



## CLEVELAND ECONOMIC DEVELOPMENT • BRADLEY COUNCIL

**T E N N E S S E E**

225 Keith St SW PO Box 2275 Cleveland TN 37320-2275  
423-472-0126 800-905-3464 Fax: 423-472-2019  
[www.clevelandchamber.com](http://www.clevelandchamber.com) email: [lpickel@clevelandchamber.com](mailto:lpickel@clevelandchamber.com)

NOTE: IN 1994 THE FORTUNE 500 BECAME A SINGLE LIST COMBINING INDUSTRIAL AND SERVICE BUSINESSES, RANKED IN SIZE BY REVENUES. DUE TO THIS MERGER, THE TOP 1000 COMPANIES WERE RANKED.

\*THIS INFORMATION IS NOT TO BE USED FOR TELEMARKETING PURPOSES.

**A PLUS PALLETS**

3379 Old Tasso Rd NE  
PO Box 2306  
Cleveland TN 37320-2306  
Phone: (423) 478-2663  
Fax: (423) 472-7110  
Employees: 17      Established: 2003  
**Principal Contact:**  
Buffy Richardson, Office Manager

**ABCOR PACKAGING**

1625 Hardeman Lane  
Cleveland, TN 37312  
Phone: (423) 472-2345  
Fax: (423) 472-2234  
Employees: 5      Established 2010  
Web Site: [www.abcorpackaging.com](http://www.abcorpackaging.com)  
**Principal Contact:**  
Ricky Sanders, President

**ACCESS COLOR LAB/CREATIVE****TOUCH STUDIOS**

4901 Old Tasso Rd  
PO Box 4495  
Cleveland TN 37320-4495  
Phone: (423) 476-9367  
Employees: 55      Established: 1987  
**Principal Contact:**  
John Disbrow, President  
Dale Miller, General Manager

**Sales Market:** National

**Purchasing Market:** National

**Products Produced:**

812921 Photo Processing Lab  
Photographic Fundraising  
Materials

**Products Purchased:**

333315 Photographic Equipment &  
Supplies

**ADM MILLING**

430 Central Ave NE  
PO Box 3268  
Cleveland TN 37320-3268  
Phone: (423) 476-7551  
Fax: (423) 478-2023  
Employees: 21      Established: 1904

**Principal Contact:**

Tim Stogner, Plant Superintendent

**Sales Market:** Multistate

**Products Produced:**

311211 Soft Wheat Flour  
311119 Prepared Feeds and Feed  
Ingredients for Animals and  
Fowls, Except Dogs and  
Cats

**Products Purchased:**

11114 Wheat

**Corporate Headquarters:**

Archer Daniels Midland Company  
Decatur IL

*Fortune 500 Member*

**ADVANCED PHOTOGRAPHIC  
SOLUTIONS**

1525 Hardeman Ln NE  
PO Box 8019  
Cleveland TN 37320-8019  
Phone: (423) 479-5481  
Fax: (423) 479-8077  
Employees: 198      Established: 1995  
Web Site: [www.advancedphoto.com](http://www.advancedphoto.com)

**Principal Contact:**

Joan Dalton, Plant Manager

**Products Produced:**

333315 Photographic Equipment and  
Supplies  
812921 Photo Processing Lab

**Products Purchased:**

333315 Photographic Film & Paper

**ALLIED DEALERS SUPPLY CO.**

1700 Spring Place Rd  
PO Box 21  
Cleveland TN 37364-0021  
Phone: (423) 479-9773  
Fax: (423) 472-0011  
Employees: 6      Established: 1961

**Principal Contact:**

Lynne Jenkins, Manager

**Sales Market:** Regional, National

**Purchasing Market:** Regional

**Products Produced:**

3429 Hardware, Not Elsewhere  
Classified  
(Fireplace Dampers)

**Products Purchased:**

42193 Scrap Gray Iron Castings  
42151 Aluminum  
337215 Bar Stock Steel  
339993 Fastener Products  
42193 Scrap Cast Iron

**AMAZON.COM**

225 Infinity Dr NW  
Charleston, TN 37310  
Phone:

Fax:

Employees: 1144

**Principal Contact:**

Sam Kennedy, Corporate  
Communications

**Sales Market:** Regional, National,  
International

*Fortune 500 Member*

**AMERICAN CUSTOM  
MANUFACTURING**

1528 Clinch St NE  
PO Box 3630s  
Cleveland TN 37320-3630  
Phone: (423) 476-5599  
Fax: (423) 476-4360  
Employees: 10      Established: 1987

**Principal Contact:**

Lee Otis Burton, President

**Sales Market:** Regional, National

**Products Produced:**

332312 Fabricated Structural Steel  
(Forming, Bending, Welding)  
332313 Fabricated Plate Work

**Products Purchased:**

331111 Carbon & Stainless Steel

**AMERICAN RESEARCH &  
KNITTING**

**(Corporate Headquarters)**

180 6th St SE  
PO Box 1004  
Cleveland TN 37364-1004  
Phone: (423) 472-7106  
Fax: (423) 472-7115  
Employees: 10    Established: 1975

**Principal Contact:**

Jack Woodfin, Vice President

**Products Produced:**

313249 Knit Fabric Mills (Double-  
and Single-Knit)

**Products Purchased:**

313111 Cotton and Polyester Yarn

**BARKU PLASTICS LLC**

131 Corporate Dr SW  
Cleveland TN 37311  
Phone: (423) 614-0523  
Fax: (423) 614-0524  
Employees: 6    Established: 2003

**Principal Contact:**

John Hawk, President

Mark Phillips, Production Manager

**Sales Market:** National, International

**Purchasing Market:** National,  
International

**Products Produced:**

Injected Molded Plastic Parts

**Products Purchased:**

325211 Plastic Resin

**BAYER**

4207 Michigan Avenue Rd NE  
PO Box 2850  
Cleveland TN 37320-2850  
Phone: (423) 476-2201  
Fax: (423) 728-5363  
Employees: 513    Established: 1908  
Web Site: *www.merck.com*

**Principal Contact:**

Peter Ochel, Plant Manager

Kevin Holland, Human Resources  
Manager

**Sales Market:** International

**Products Produced:**

325620 Foot Care Products, Sun Care  
Products

325412 OTC Products  
Aerosol Products

**Products Purchased:**

Raw Materials (chemicals)

326160 Plastic Bottles

Tubes  
Packaging Materials

**Corporate Headquarters:**

Leverkusen, Germany

**BAYNE FURNITURE  
MANUFACTURING INC.**

415 Harris Creek Tr SW  
Cleveland TN 37311  
Phone: (423) 478-2672  
Fax: (423) 478-2672  
Employees: 13    Established: 1992

**Principal Contact:**

Greg Bayne, President

**Sales Market:** Regional

**Purchasing Market:** Regional

**Products Produced:**

337121 Living Room Furniture

**BEATY FABRICATING INC.**

6789 Georgetown Rd NW  
Cleveland TN 37312  
Phone: (423) 472-4365  
Fax: (423) 473-2760  
Employees: 17    Established: 1979

**Principal Contact:**

Stacy Beaty, President

**Sales Market:** Regional

**Products Produced:**

332323 Hand Rails, Pool Fences,  
Spiral Staircases

332312 Fabricated Structural Metal

**Products Purchased:**

331111 Steel

331511 Iron

331315 Aluminum

335518 Welding Supplies

**BLEND PACK**

3730 Old Tasso Road  
Cleveland, TN 37312

**Principal Contact:**

Greg Bethune, Co-owner

Phone: (423) 693-0801

Employees: 2

**BRADLEY BLOCK CO.**

2180 Blythe Ave SE  
PO Box 476  
Cleveland TN 37364-0476  
Phone: (423) 472-6591  
Fax: (423) 479-2915  
Employees: 18    Established: 1970

**Principal Contact:**

Ginger Peels, Office Manager

Jeff Leatherwood, General Manager

**Sales Market:** Local/Regional

**Purchasing Market:** Local

**Products Produced:**

327331 Concrete Block, Brick and  
Versa-Lok Block

**Products Purchased:**

212312 Gravel

32731 Cement

212321 Sand

212312 Limestone Shale

**Parent Company:** Sequatchie

Concrete, South Pittsburg, TN

**BRADLEY CONCRETE**

340 Durkee Rd  
 PO Box 3022  
 Cleveland TN 37320-3022  
 Phone: (423) 479-4541  
 Fax: (423) 479-4542  
 Employees: 19      Established: 1977

**Principal Contact:**

Steve Lambert, Owner  
 Kirk Lambert, Manager  
**Sales Market:** Regional  
**Purchasing Market:** Regional,  
 National

**Products Produced:**

32732 Ready Mix Concrete

**Products Purchased:**

221321 Gravel, Sand  
 32731 Cement

**BRADLEY STEEL**

2010 Old Harrison Pike NW  
 PO Box 2305  
 Cleveland TN 37320-2305  
 Phone: (423) 479-8030  
 Fax: (423) 479-8752  
 Employees: 12      Established: 1978

**Principal Contact:**

Charles Burger, Partner  
 Patricia Burger, Partner  
**Sales Market:** Regional  
**Purchasing Market:** Regional

**Products Produced:**

332312 Fabricated Structural Metal  
 333923 Overhead Traveling Cranes,  
 Hoists and Monorail Systems

**Products Purchased:**

332999 Steel

**BRADLEY TANK & PIPE LLC**

1403 Randolph Dr SW  
 PO Box 3146  
 Cleveland TN 37320-3146  
 Phone: (423) 479-4482  
 Fax: (423) 476-4527  
 Employees: 18      Established: 1974

**Principal Contact:**

Rick Butler, Owner  
 Edna Johnson, Office Manager  
 Steve Hicks, Plant Manager  
**Sales Market:** Regional  
**Purchasing Market:** Local, Regional,  
 National

**Products Produced:**

326122 Plastic Drain Pipe  
 327999 Concrete Products (Parking  
 Curbs, Grease Traps, and  
 Concrete Septic Tanks)  
 332313 Metal Drain Pipe  
 Retaining Walls  
 Catch Basins  
 Manholes

**Products Purchased:**

212312 Gravel, Sand  
 32731 Cement  
 Plastic and Metal for Resale

**BRIGHTSCREEN**

1905 Beech Cove Dr  
 Cleveland TN 37312  
 Phone: (423) 478-1451  
 Fax: (423) 478-2774

**Principal Contact:**

Jim Lakey, Owner  
**Purchasing Market:**

**Products Produced:**

333315 Photographic Screens &  
 Accessories

**BROWN STOVE WORKS INC.**

1422 Carolina Ave NE  
 PO Box 2490  
 Cleveland TN 37320-2490  
 Phone: (423) 476-6544  
 Employees: 110      Established: 1935  
 Web Site:

*www.brownstoveworksinc.com*

**Principal Contact:**

Matthew Brown, Vice President

**Products Produced:**

335221 Household Cooking  
 Equipment  
 (Electric & Gas Ranges)

**Products Purchased:**

325211 Plastic Materials  
 331221 Cold Rolled Steel  
 331222 Wire

**BURNS ORNAMENTAL IRON & FABRICATING INC.**

2312 Guthrie Ave NW  
 Cleveland TN 37311  
 Phone: (423) 479-6844  
 Fax: (423) 472-3896  
 Employees: 9      Established: 1975

**Principal Contact:**

Gerald Burns, President  
**Sales Market:** Local  
**Purchasing Market:** Local  
**Products Produced:**

332312 Steel Fabrication/Ornamental  
 Iron  
 332323 Architectural and Ornamental  
 Metal Work  
 23499 Crane Rentals

**Products Purchased:**

332999 Steel  
 331511 Cast Iron

**BYRD'S ELECTRIC MOTOR SERVICE**

2193 Waterlevel Hwy SE  
 Cleveland TN 37311-6442  
 Phone: (423) 472-2166  
 Fax: (423) 476-2991  
 Employees: 11      Established: 1962

**Principal Contact:**

Willis Byrd, President  
 Lynda Byrd, Secretary  
**Sales Market:** Regional

**Products Produced:**

335312 Rebuilt Electric Motors

**CENTRAL ASPHALT INC.**

348 Ladd Springs Rd SE  
 PO Box 3424  
 Cleveland TN 37320-3424  
 Phone: (423) 614-7333  
 Fax: (423) 614-0111  
 Employees: 3      Established:

**Principal Contact:**

Michael Stephens, President

**Products Produced:**

324121 Asphalt

**CHEROKEE MILWRIGHT & MECHANICAL**

1034 Ross Drive  
 Maryville, TN 37801  
 Principal Contact:  
 Dave Bennett, CEO  
 Sherry Bryant, Office Manager  
 Phone: (423) 790-7973  
 Fax: (423) 790-7976  
 Employees: 90

**CLEVELAND FOUNDRY & MANUFACTURING CO. INC.**

685 6th St NE  
P O Box 3660  
Cleveland TN 37320-3660  
Phone: (423) 476-5061  
Fax: (423) 339-1213  
Employees: 7      Established: 1945

**Principal Contact:**

Robert Herndon, Vice President  
Operations

**Sales Market:** National

**Purchasing Market:** Regional

**Products Produced:**

331511 Gray Iron Castings  
331524 Aluminum Castings

**Products Purchased:**

331111 Scrap Iron  
331312 Primary Aluminum  
331314 Secondary Aluminum  
331111 Steel Scrap

**CLEVELAND METALWORKS**

625 Mimosas Dr NW  
Cleveland TN 37312  
Phone: (423) 339-0204  
Fax: (423) 339-0412  
Employees: 21

**Principal Contact:**

Andy Cronon, Sales Manager  
Charles W. Cronon Jr., President

**Sales Market:** Local, Regional

**Purchasing Market:** Regional

**Products Produced:**

332322 Custom Design Sheetmetal  
Fabrication

**Products Purchased:**

331221 Steel  
331315 Aluminum

**CLEVELAND TUBING INC.**

799 Industrial Dr SW  
Cleveland TN 37311  
Phone: (423) 472-2554  
Fax: (423) 478-1409  
Employees: 21      Established: 1988  
Web Site: [www.clevelandtubing.com](http://www.clevelandtubing.com)

**Principal Contact:**

Wade Sacca, Plant Manager

**Products Produced:**

326122 Small Diameter Tubing Made  
From Plastics and Nylon  
326122 Corrugated Plastic Tubing

**CLEVELAND WOOD PRODUCTS**

871 Pleasant Grove Rd SW  
PO Box 2544  
Cleveland TN 37320-2544  
Phone: (423) 478-2650  
Fax: (423) 478-2574  
Employees: 10      Established: 1981

**Principal Contact:**

Donald Miller, President

**Sales Market:** Regional

**Purchasing Market:** Regional

**Products Produced:**

32192 Wood Pallets and Skids

**Products Purchased:**

321912 Pine Lumber  
321912 Hardwood Cants

**COCA COLA REFRESHMENTS USA INC**

174 Refreshment Ln SW  
PO Box 4110  
Cleveland TN 37320-4110  
Phone: (423) 476-1131  
Fax: (423) 339-4588  
Employees: 175      Established: 1941  
Web Site: [www.cokecce.com](http://www.cokecce.com)

**Principal Contact:**

Julie Posey, Plant Manager

**Sales Market:** Regional

**Purchasing Market:** National

**Products Produced:**

312111 Bottled and Canned Soft  
Drinks and Carbonated  
Waters

31193 Syrup

**Products Purchased:**

31193 Flavor Syrups  
32512 Carbon Dioxide  
32616 Plastic Bottles

**Corporate Headquarters:**

Coca Cola Enterprise Inc.  
Atlanta GA

*Fortune 500 Member*

**CONSOLIDATED PIPE & SUPPLY COMPANY INC.**

1332 Stuart Street  
Chattanooga, TN 37406  
Phone: (423) 493-9500  
Fax: (423) 493-9502

**Principal Contact:**

David Jenkins, Manager  
Employees: 6

**CORMETECH ENVIRONMENTAL TECHNOLOGIES INC.**

3300 Old Tasso Rd NE  
Cleveland TN 37312  
Phone: (423) 473-6900  
Fax: (423) 473-6901  
Employees: 115      Established: 1989  
(1999 locally)

Web Site: [www.cormetech.com](http://www.cormetech.com)

**Principal Contact:**

Jeff Walker, Plant Manager  
Brenda Choate, Human Resources  
Manager

**Sales Market:** National, International

**Products Produced:**

327123 Catalyst

**Products Purchased:**

211112 Inorganic Chemicals

**Corporate Headquarters:**

Cormetech Inc.  
Durham NC

*Fortune 500 Member*

**COTTONDALE WOOD PRODUCTS**

8005 Rosemere Way  
Chattanooga, TN 37421  
Phone: (770) 337-6610

**Principal Contact:**

Mark Henley, Business Development  
Employees: 150

**CPQ PROFESSIONAL IMAGING INC.**

550 Industrial Dr SW  
PO Box 8014  
Cleveland TN 37320-8014  
Phone: (423) 479-6186  
Fax: (423) 479-2489  
Employees: 72      Established: 1973  
Web Site: [www.cpq.net](http://www.cpq.net)

**Principal Contact:**

Paul Kimball, President/COO  
Ron Coppinger, Chairman/CEO  
**Sales Market:** National, International

**Products Produced:**

812921 Photofinishing Laboratories

**CUSTOM CRAFT FABRICATION & STEEL SALES**

1908 Blythe Ave SE  
Cleveland TN 37311  
Phone: (423) 473-2087  
Fax: (423) 473-2087  
Employees: 8      Established: 2001

**Principal Contact:**

Shane Keller, Owner

**Sales Market:** Local, Regional,  
National

**Purchasing Market:** Regional

**Products Produced:**

332313 Custom Fabricated Steel  
Products

**Products Purchased:**

311111 Steel & Support Products

**CUSTOM MECHANICAL****CONTRACTORS**

545 Urbane Rd  
PO Box 4530  
Cleveland TN 37320-4530  
Phone: (423) 472-3386  
Fax: (423) 472-3388  
Employees: 65      Established: 1980  
Web Site: [www.custommech.com](http://www.custommech.com)

**Principal Contact:**

Scott Morris, CEO

Mike Brown, Vice President

**Sales Market:** Local, National

**Products Produced:**

332322 Custom Design Sheet Metal  
and Conveyers

332322 Ductwork

**Products Purchased:**

331221 Hot Rolled Steel

331221 Cold Rolled Steel

331315 Aluminum

**D&W MACHINERY INC.**

2515 20th St  
Cleveland TN 37311  
Phone: (423) 479-2332  
Fax: (423) 479-1903  
Employees: 2      Established: 1976

**Principal Contact:**

David Ledford, President

**Products Produced:**

333999 Industrial and Commercial  
Machinery and Equipment,  
Not Elsewhere Classified

**Products Purchased:**

331316 Aluminum

331221 Hot Rolled Steel

331221 Cold Rolled Steel

331221 Iron

**DHL SUPPLY CHAIN**

1520 Lauderdale Memorial Highway  
Charleston, TN 37310  
Phone: (423) 790-7910  
Fax: (423) 336-5642  
Employees: 170

**Principal Contact:**

John Haynes, General Manager

Richard King, HR Manager

**Products Produced:**

Warehousing and distribution services  
for GE Lighting products

**DENSO MANUFACTURING  
ATHENS TN**

2400 Denso Drive  
Athens, TN 37303  
Phone: (423) 746-0000 x 7829  
Fax: (423) 746-1035  
Website: [www.densocorp-na.com](http://www.densocorp-na.com)

**Principal Contact:**

Erin Holbrook, Corporate

Communications

Employees: 1600

**DERBY SUPPLY CHAIN  
SOLUTIONS**

3285 Davy Crockett Rd  
Cleveland TN 37323  
Phone: (423) 614-6766  
Fax: (423) 614-6768  
Employees: 40      Established: 1999  
Web Site: [www.derbyllc.com](http://www.derbyllc.com)

**Principal Contact:**

Shari Kepsel, Plant Manager

Fred Koeck, Sales Manager

**Sales Market:** Local, Regional,  
National, International

**Purchasing Market:** Local, Regional,  
National, International

**Products Produced:**

Contract Packaging-  
Warehouse Distribution

**Products Purchased:**

Packaging Material  
Printed Products  
Electronics

**Corporate Headquarters:**

Derby Industries, LLC, Louisville, KY

**DILLING GROUP**

PO Box 587  
349 Haney Road NW  
Charleston, TN 37310  
**Principal Contact:**  
Kim Schippers, Regional Manager  
Phone: (423) 665-3499  
Fax: (270) 889-3776  
Employees: 75

**DURACELL**

501 Mouse Creek Rd NW  
PO Box 3390  
Cleveland TN 37320-3390  
Phone: (423) 476-7503  
Fax: (423) 478-6106  
Employees: 350      Established: 1961  
Web Site: [www.duracell.com](http://www.duracell.com)

**Principal Contact:**

Bill Cline, Plant Manager

**Sales Market:** National, International

**Purchasing Market:** National,  
International

**Products Produced:**

335911 Alkaline Storage Batteries

**Company Locations:**

Plant #1 - 501 Mouse Creek Rd NW

Plant #2 - 208 Copper Top Ln

**Fortune 500 Member**

**EATON ELECTRICAL  
(Cutler-Hammer Products)**

3990 Old Tasso Rd NE  
Cleveland TN 37312-5827  
Phone: (423) 472-3305  
Fax: (423) 478-0281  
Employees: 287      Established: 1977  
Web Site: [www.eatonelectric.com](http://www.eatonelectric.com)

**Principal Contact:**

Cesar Escarcega, Plant Manager

Michael Patterson, HR Manager

**Sales Market:** National, International

**Purchasing Market:** Local, Regional

**Products Produced:**

335313 Switchgear and Switchboard  
Aparatus  
(Electrical Control  
Equipment)

**Products Purchased:**

331221 Hot Rolled/Galvanized Steel

331221 Cold Rolled Steel

331421 Copper

331315 Aluminum

339993 Fasteners

Insulators

Lugs

321918 Moldings

**Corporate Headquarters:**

Eaton Corporation

Cleveland OH

**Fortune 500 Member**

**EATON HYDRAULICS**

1750 Hardeman Ln NE  
 PO Box 4638  
 Cleveland TN 37320-4638  
 Phone: (423) 476-2100  
 Fax: (423) 559-9665  
 Employees: 100 Established: 1986  
 Web Site: [www.hydraulics.eaton.com](http://www.hydraulics.eaton.com)

**Principal Contact:**

Wes Thompson, Plant Manager  
 Funto Balgon, HR Manager

**Sales Market:** International**Purchasing Market:** International**Products Produced:**

421112 Motor Vehicle Supplier and  
 New Parts  
 (Package and Distribute  
 Industrial and Automotive  
 Parts)

**Products Purchased:**

336399 Auto Replacement Parts  
 Brass and Steel Fittings  
 332722 Hose  
 322211 Packaging and Shipping  
 Supplies  
 31332 Plastic Tubing

**Corporate Headquarters:**

Eaton Corporation  
 Cleveland OH

**Fortune 500 Member****ELECTRICAL MECHANICAL  
 TECHNOLOGIES INC.**

196 Stiles Ave  
 Cleveland TN 37312  
 Phone: (423) 472-8539  
 Fax: (423) 472-4741  
 Employees: 17 Established: 1985  
 Web Site: [www.elec-mech-tech.com](http://www.elec-mech-tech.com)

**Principal Contact:**

Ed Stiles, Owner

**Sales Market:** Local, Regional**Purchasing Market:** Unites States  
 and Japan**Products Produced:**

333999 Industrial and Commercial  
 Machinery and Equipment,  
 Not Elsewhere Classified

**Products Purchased:**

331221 Cold Rolled Steel  
 331221 Hot Rolled Steel

**EPPERSONS INC.**

6190 Georgetown Rd NW  
 Cleveland TN 37312-1347  
 Phone: (423) 479-2847  
 Fax: (423) 479-2837  
 Employees: 5 Established: 1980

**Principal Contact:**

Armen Epperson, Owner/President

**Sales Market:** Local, Regional**Purchasing Market:** Local,  
 Regional, National**Products Produced:**

339911 Jewelry  
 327112 Our Town Miniature Historic  
 Replicas

**Products Purchased:**

331491 Gold  
 327991 Marble, Crushed Polyester  
 Resin  
 331491 Silver  
 212319 Stones, Genuine and  
 Synthetic

**FLOWERS BAKERY OF  
 CLEVELAND LLC**

1355 S Ocoee St  
 PO Box 3720  
 Cleveland TN 37320-3720  
 Phone: (423) 472-1561  
 Fax: (423) 478-3320  
 Employees: 282 Established: 1955  
 Web Site: [www.flowersfoods.com](http://www.flowersfoods.com)

**Principal Contact:**

Kent Feagans, President  
 Billy Williams, Human Resources  
 Director  
 Kirk Gardner, Director of  
 Manufacturing

Keith Cordell, QC/R & D Manager

David Elrod, Purchasing Manager

**Sales Market:** National**Purchasing Market:** National**Products Produced:**

311812 Snack Cakes  
**Products Purchased:**  
 311312 Sugar  
 311822 Dough  
 31133 Chocolate  
 311911 Peanut Butter

31133 Cocoa  
 311942 Flavors  
 311211 Flour  
 32614 Packaging Films and Cartons  
 311225 Shortening

**Corporate Headquarters:**

Flowers Foods Inc.  
 Thomasville, GA

**Fortune 1000 Member****FOWLER INDUSTRIAL PLATING**

PO Box 3355  
 Cleveland, TN 37320-3355

**Principal Contact:**

Randy Fowler, Owner

Phone: (423) 472-4442

Fax (423) 402-8213

Employees: 2

**FRAMES FOR PORTRAITS**

1200 Dellwood Ln  
 Cleveland TN 37312  
 Phone: (423) 339-6685  
 Fax: (423) 339-6645  
 Employees: 17

Web Site:

[www.framesforportraits.com](http://www.framesforportraits.com)

**Principal Contact:**

Gale Miller, General Manager  
 Diana Ristom, Office Manager

**Sales Market:** National**Products Produced:**

339999 Picture frames

**Corporate Headquarters:**

Advanced Photographic Solutions  
 Cleveland, TN

**FUNTREATS INC.**

525 Industrial Dr SW  
 Cleveland TN 37311  
 Phone: (423) 476-1302  
 Fax: (423) 476-1343

Employees: 41 Established: 1989

**Principal Contact:**

John Allman, General Manager  
 Joanna Allman, Assistant to General  
 Manager

**Sales Market:** International**Purchasing Market:** Regional**Products Produced:**

312111 Bottled Soft Drinks and  
 Freezer Pops

**Products Purchased:**

311312 Sugar  
 311942 Flavorings  
 311411 Fruit Juices

**GEORGIA PACIFIC CORPORATION**  
4200 Old Tasso Rd NE  
PO Box 43  
Cleveland TN 37364-0043  
Phone: (423) 476-0200  
Fax: (423) 476-0210  
Employees: 170 Established: 1972  
Web Site: [www.gp.com](http://www.gp.com)

**Principal Contact:**  
Clay Reis, General Manager  
Shawna Burke, Human Resources  
Manager

**Sales Market:** Regional

**Purchasing Market:** Local, Regional,  
National

**Products Produced:**  
322211 Corrugated Boxes

**Products Purchased:**  
322231 Paperboard

**Parent Company:**  
Koch Industries, Wichita, KS

**Corporate Headquarters:**  
Georgia-Pacific Corporation  
Atlanta GA

*Fortune 500 Member*

**HARDWICK CLOTHES INC.**  
3800 Old Tasso Rd NE  
PO Box 2310  
Cleveland TN 37320-2310  
Phone: (423) 476-6534  
Fax: (423) 476-5756  
Employees: 215 Established: 1880  
Web Site: [www.hardwickclothes.com](http://www.hardwickclothes.com)

**Principal Contact:**  
Bruce Bellusci, President/CEO  
Paul Bates, General Manager

**Sales Market:** National  
**Purchasing Market:** National,  
International

**Products Produced:**  
315222 Men's Suits, Coats and  
Overcoats  
315224 Men's Separate Trousers and  
Slacks  
315234 Women's Career Apparel

**Products Purchased:**  
31321 Camel Hair  
31321 Polyester Fabric  
31321 Wool Fabric  
31321 Rayon Acetate  
31321 Poly/Wool Blends

**HARDWOOD FRAMES INC.**  
4285 Old Tasso Rd  
PO Box 2426  
Cleveland TN 37320-2426  
Phone: (423) 472-9593  
Fax: (423) 339-0145  
Employees: 80 Established: 1973  
Web Site: [www.hardwoodframes.com](http://www.hardwoodframes.com)

**Principal Contact:**  
Paul Kimball, Manager  
**Sales Market:** Local, Regional,  
National

**Purchasing Market:** National  
**Products Produced:**  
339999 Wood Products (Picture  
Frames and Studio Props)

**Products Purchased:**  
321912 Lumber (Poplar, Oak, Ash)  
32551 Finishing Materials for Wood  
Paints, Stains  
321219 Chipboard Backing Material

**Parent Company:**  
CPQ Professional Imaging, Cleveland,  
TN

**HARRINGTON & KING SOUTH INC.**  
3939 Michigan Avenue Rd NE  
PO Box 2248  
Cleveland TN 37320-2248  
Phone: (423) 479-8691  
Fax: (423) 479-8694  
Employees: 48 Established: 1979  
Web Site: [www.hkperf.com](http://www.hkperf.com)

**Principal Contact:**  
Sandy Hammond, Corporate Secretary

**Sales Market:** National  
**Purchasing Market:** Regional  
**Products Produced:**  
332116 Metal Stampings, Not  
Elsewhere Classified

**Products Purchased:**  
331221 Hot Rolled Steel  
331221 Cold Rolled Steel  
331421 Brass/Copper  
331315 Aluminum  
332312 Stainless Steel

**Corporate Headquarters:**  
Harrington & King Perforating Inc.  
Chicago IL

**HSM (FORMERLY HICKORY SPRINGS MANUFACTURING)**  
2201 Blue Springs Rd SE  
PO Box 1058  
Cleveland TN 37364-1058  
Phone: (423) 479-4191  
Fax: (423) 476-3086  
Employees: 47 Established: 1963  
Web Site: [www.hickorysprings.com](http://www.hickorysprings.com)

**Principal Contact:**  
Ken Swink, Plant Manager

**Sales Market:**  
**Purchasing Market:**  
**Products Produced:**  
31332 Fabricated Foam  
337215 Metal Frames  
**Products Purchased:**  
325199 Chemicals/Raw Materials  
**Corporate Headquarters:**  
Hickory Springs Manufacturing  
Company  
Hickory NC

**IMAGING SOLUTIONS AND SERVICES INC. (ISSI)**  
2375 Shady Ln NE  
PO Box 8022  
Cleveland TN 37320-8022  
Phone: (423) 476-7977  
Fax: (423) 476-0199  
Employees: 30 Established: 1995  
Web Site: [www.issi-online.com](http://www.issi-online.com)

**Principal Contact:**  
Jay Barrow, General Manager  
**Sales Market:** National, International  
**Purchasing Market:** International  
**Products Produced:**  
Document Imaging Products and  
Services  
Records Management, Microfilming  
and Storage  
Document Scanning and Data Entry  
Internet Services--Imaging Repository  
51421 Microfilm Recording and  
Developing  
**Corporate Headquarters:**  
Memphis TN



**IMPREGLON TENNESSEE**

162 Corporate Dr SW  
 Cleveland TN 37311  
 Phone: (423) 559-9900  
 Fax: (423) 559-1239  
 Employees: 30 Established: 1998  
 Web Site: [www.sunbeltcoating.com](http://www.sunbeltcoating.com)

**Principal Contact:**

Michael Basinsky, President

**Sales Market:** Regional, National

**Products Produced:**

332813 Protective Coating  
 Application (Thin Film  
 Anticorrosion, Antifriction or  
 Decorative  
 Metal Finishing)

**INDUSTRIAL SERVICES OF****CLEVELAND**

114 Goldstar Dr SW  
 PO Box 964  
 Cleveland TN 37364-0964  
 Phone: (423) 339-3294  
 Fax: (423) 478-5913  
 Employees: 31 Established: 1989

**Principal Contact:**

Bill Duff, President

**Sales Market:** National, International

**Purchasing Market:** International

**Products Produced:**

561499 Industrial Mailing/Recycling

**INDUSTRIAL TIMBER INC.**

151 Goldstar Dr SW  
 Cleveland TN 37311  
 Phone: (423) 478-2133  
 Fax: (423) 478-0633  
 Employees: 44 Established: 2005

**Principal Contact:**

Ralph Riggs, Vice President

Operations

Jennifer Hannah, Office Manager

**Sales Market:** Local, Regional

**Purchasing Market:** Regional

**Products Produced:**

337215 Furniture Frames

**Products Purchased:**

321912 Lumber

**Corporate Headquarters:**

Industrial Timber Inc.

Cornelius NC

**INDUSTRIAL VALVE**

510 Industrial Dr SW  
 PO Box 1456  
 Cleveland TN 37364-1456  
 Phone: (423) 472-6110  
 Fax: (423) 559-8073  
 Employees: 45 Established: 1975  
 Web Site: [www.indvalve.com](http://www.indvalve.com)

**Principal Contact:**

Jason Nall, Director of Operations

**Products Produced:**

332911 Valves (Service)

333111 Farm Equipment

**Corporate Headquarters:**

Industrial Valve

Bastrop AL

**INFINITY MANUFACTURING INC.**

1701 Hardeman Ln NE  
 Cleveland TN 37312-5818  
 Phone: (423) 780-9151  
 Fax: (423) 780-9116  
 Employees: 12 Established: 2004  
 Web Site: [www.infinitymfg.com](http://www.infinitymfg.com)

**Principal Contact:**

Rodney Ensley, President

**Sales Market:** Local, Regional,

National

**Purchasing Market:** Local, Regional

**Products Produced:**

332721 Precision Production Shop

333111 Farm Equipment

**Products Purchased:**

331111 Tool Steel & Support  
 Products

331315 Aluminum

333515 Machine Tooling  
 Components

**INTERNATIONAL PAPER**

2401 Blue Springs Rd SE  
 PO Box 196  
 Cleveland TN 37364-0196  
 Phone: (423) 472-3323  
 Fax: (423) 479-0616  
 Employees: 134 Established: 1963  
 Web Site:

[www.internationalpaper.com](http://www.internationalpaper.com)

**Principal Contact:**

Billy Case, Site Manager

Carolyn Combs, Quality Manager

**Sales Market:** Regional

**Purchasing Market:** Regional,  
 National

**Products Produced:**

322211 Corrugated and Solid Fiber  
 Boxes

**Products Purchased:**

311225 Corn Starch

32213 Kraft Linerboard

32552 Glue

32591 Printing Ink

Caustic Soda

Borax

**Corporate Headquarters:**

Weyerhaeuser Company

Federal Way WA

*Fortune 500 Member*

**JACKSON MANUFACTURING CO.**

180 Industrial Lane SW  
 PO Box 159  
 Cleveland TN 37364-0159  
 Phone: (423) 479-4119  
 Fax: (423) 961-7342  
 Employees: 852 Established: 1936  
 Web Site: [www.catnapper.com](http://www.catnapper.com)

**Principal Contact:**

Heath Garrett, Vice President

Heather Freeman, HR Manager

**Products Produced:**

337121 Wood Household Furniture,  
 Upholstered  
 (Living Room Furniture)

**Products Purchased:**

31321 Cotton Fabric

31321 Synthetic Fabric

313113 Thread

321912 Lumber

44413 Staples

**JEBCO INDUSTRIES**

401 Stone Lake Rd SW  
 PO Box 2401  
 Cleveland TN 37320-2401  
 Phone: (423) 479-2611  
 Fax: (423) 476-8115  
 Employees: 9      Established: 1964  
 Web Site: [www.jebcoinc.com](http://www.jebcoinc.com)

**Principal Contact:**

James Bryant, Owner

**Sales Market:** National

**Purchasing Market:** National

**Products Produced:**  
 332321 Aluminum Doors  
 327215 Insulated Glass (Commercial)

**Products Purchased:**

Hardware & Glass Products

**JORDAN FABRICATING INC.**

1811 Lois St SE  
 PO Box 1315  
 Cleveland TN 37364-1315  
 Phone: (423) 479-1189  
 Fax: (423) 479-8804  
 Employees: 5      Established: 1999

**Principal Contact:**

Steve Jordan, President

**Sales Market:** Local, Regional

**Purchasing Market:** Regional

**Products Produced:**  
 332322 Sheet Metal Fabrication

**Products Purchased:**

331111 Sheet Metal

**KAYLINE INC.**

606 18th St SE  
 PO Box 3840  
 Cleveland TN 37320-3840  
 Phone: (423) 472-7118  
 Fax: (423) 478-3502  
 Employees: 50      Established: 1968

**Principal Contact:**

Don Maples, CEO/Plant Manager

Tonia Satterfield, Vice President/CFO

Shirlene Hewitt, Office Manager

**Sales Market:** National

**Purchasing Market:** National

**Products Produced:**  
 339111 Furniture and Fixtures, Not  
 Elsewhere Classified (Health  
 Industry Lift Chairs)

337121 Upholstered Furniture

**Products Purchased:**

31332 Foam

313113 Thread

321912 Lumber

332722 Bolts and Screws

313111 Cotton Fiber

**KING INDUSTRIES INC.**

3150 20th St  
 Cleveland TN 37323  
 Phone: (423) 472-8370  
 Fax: (423) 472-1838  
 Employees: 30      Established: 1987  
 Web Site: [www.king-industries.com](http://www.king-industries.com)

**Principal Contact:**

Tony Rose, Sales Manager

**Sales Market:** National

**Products Produced:**  
 332322 Sheet Metal Fabrication

**Corporate Headquarters:**  
 Chattanooga TN

**KIOSK CREATIONS**

850 Old Tasso Place  
 2061 Greenfield Ave  
 Cleveland TN 37312  
 Phone: (423) 478-6469  
 Fax: (423) 478-6468  
 Employees: 15      Established: 2002  
 Web Site: [www.kioskcreations.com](http://www.kioskcreations.com)

**Principal Contact:**

Jay Thomas, Owner

**Sales Market:** Local, Regional,  
 National

**Products Produced:**

Kiosks, Professional

Reception Areas

Custom Built In-line Store

Fixtures

**KODIAK MFG. INC.**

8849 Candies Creek Ridge Rd  
 Charleston TN 37310  
 Phone: (423) 336-2390  
 Fax: (423) 336-8805  
 Employees: 30      Established: 1996  
 Web Site: [www.kodiakmfg.com](http://www.kodiakmfg.com)

**Principal Contact:**

Dennis Tweed, President

**Sales Market:** Regional, National

**Purchasing Market:** Local, Regional

**Products Produced:**  
 333111 Farm Equipment - Rotary  
 Cutters

**Products Purchased:**

331221 Steel

**LEGGETT & PLATT INC.**

450 Kile Lane  
 PO Box 69  
 Cleveland TN 37364-0069  
 Phone: (423) 476-2265  
 Fax: (423) 472-1437  
 Employees: 20      Established: 1974  
 Web Site: [www.leggett.com](http://www.leggett.com)

**Principal Contact:**

Robert Campbell, Branch Manager

**Products Produced:**

337121 Convertible Beds and Other  
 Furniture Components

**Corporate Headquarters:**

Leggett & Platt Inc.

Carthage MO

**Fortune 500 Member**

**LONZA**

1200 Old Lower River Rd NW  
 PO Box 800  
 Charleston TN 37310-0800  
 Phone: (423) 780-2724  
 Fax: (423) 780-2060  
 Employees: 260      Established:  
 (site 1963)

Web Site: [www.lonza.com](http://www.lonza.com)

**Principal Contact:**

Cindy Storelli, Director of  
 Manufacturing

Janice Baker, Human Resources  
 Supervisor

**Sales Market:** National, International

**Purchasing Market:** National

**Products Produced:**  
 325998 Swimming Pool Chemicals

**Products Purchased:**

325181 Chlorine

325181 Caustic  
 Packaging

327410 Lime

**Corporate Headquarters:**

Lonza Group Ltd

Muenchensteinerstrasse 38

CH-4002 Basel

Switzerland

**LUBING SYSTEMS LP**

135 Corporate Dr SW  
 Cleveland TN 37311  
 Phone: (423) 709-1000  
 Fax: (423) 709-1001  
 Employees: 64 Established: 2002  
 (locally)

Web Site: *www.lubingusa.com*

**Principal Contact:**

John Hawk, President  
 Bruce Eakin, Contoller

**Sales Market:** National, International

**Purchasing Market:** National,  
 International

**Products Produced:**

333111 Poultry Growing and  
 Processing Equipment

**Products Purchased:**

42151 Aluminum  
 331111 Stainless Steel

**LUCK COLOR LAB**

117 Lupton Ln SW  
 PO Box 4438  
 Cleveland TN 37320-4438  
 Phone: (423) 479-5043  
 Fax: (423) 339-3907  
 Employees: 25 Established: 1976  
 Web Site: *www.luckcolorlab.com*

**Principal Contact:**

Marquis Painter, Vice President

**Sales Market:** National

**Purchasing Market:** National

**Products Produced:**

812921 Photofinishing Laboratories

**Products Purchased:**

333315 Photographic Equipment and  
 Supplies  
 322121 Paper

**MANUFACTURERS CHEMICALS  
 LLC**

**(Division of Synalloy Corporation)**

4325 Old Tasso Rd NE  
 PO Box 2788  
 Cleveland TN 37320-2788  
 Phone: (423) 476-6666  
 Fax: (423) 479-7284  
 Employees: 64 Established: 1919  
 Web Site:  
*www.manufacturerschemicals.com*

**Principal Contact:**

Greg Gibson, Vice President

**Sales Market:** Regional, International

**Purchasing Market:** National,  
 International

**Products Produced:**

325611 Surfactants, Lubricants,  
 Defoamers,  
 Specialty Compounds for  
 Textile, Paper, Metal Work  
 Janitorial, Surface Coatings,  
 Water Treatment and Mining  
 Industries

**Products Purchased:**

325188 Amines  
 325188 Ethoxylated Derivatives  
 325188 Fatty Acids  
 325188 Inorganic Chemicals  
 324199 Petroleum Oils and Solvents  
 Containers

**MARS CHOCOLATE NORTH  
 AMERICA**

**(A Mars Incorporated Company)**

3500 Peerless Rd NW  
 Cleveland TN 37312  
 Phone: (423) 479-8611  
 Fax: (423) 478-3531  
 Employees: 575 Established: 1977  
**Principal Contact:**  
 Mack Phillips, Site Director  
**Sales Market:** National  
**Purchasing Market:** Local, Regional,  
 National, International

**Products Produced:**

311821 Cookies  
 31133 Candy

**Products Purchased:**

111992 Peanuts  
 111335 Nuts  
 311312 Sugar  
 31133 Chocolate

**Corporate Headquarters:**

M&M/Mars  
 Hackettstown NJ

**MAY CUTTING & SEWING**

417 Old Harrison Cir SW  
 Cleveland TN 37311  
 Phone: (423) 472-5236  
 Fax: (423) 472-5236  
 Employees: 4 Established: 1990

**Principal Contact:**

Steve May, Owner

**Products Produced:**

316991 Electronics Carrying Cases  
 Go-cart Seats  
 Sample Swatches

**MUELLER COMPANY**

620 Industrial Dr SW  
 Cleveland TN 37311  
 Phone: (423) 339-3982  
 Fax: (423) 339-3561  
 Employees: 160 Established: 1990

**Principal Contact:**

Scott Floyd, Plant Manager  
 Trace Pierce, Purchasing Manager

**Sales Market:** National, International

**Purchasing Market:** National

**Products Produced:**

332999 Hardware, Not Elsewhere  
 Classified (Stainless Steel  
 Repair Clamps, Tapping  
 Sleeves, Service Clamps)

**Products Purchased:**

324199 Stainless Steel  
 331511 Iron  
 331421 Bronze

**Corporate Headquarters:**

Mueller Company  
 Decatur IL

*Fortune 1000 Member*

**MURMAID MATTRESS INC.**

2401 Georgetown Rd  
 Cleveland TN 37311  
 Phone: (423) 472-2486  
 Fax: (423) 473-9081  
 Employees: 23 Established: 1983  
 Web Site: *www.murmaid.com*

**Principal Contact:**

Roger Pickett, President  
 Billy Knight, Plant Manager

**Products Produced:**

33791 Mattresses and Box Springs

**NEWLY WEDS FOODS**

187 Industrial Ln SW  
Cleveland TN 37311-8293  
Phone: (423) 559-0909  
Fax: (423) 559-0922  
Employees: 180 Established: 1993  
Web Site: [www.newlywedsfoods.com](http://www.newlywedsfoods.com)

**Principal Contact:**

Phil Davis, Plant Manager  
Bob Boshers, Purchasing Manager  
Daniel Merriman, Personnel Manager

**Sales Market:** Regional**Purchasing Market:** National**Products Produced:**

311999 Food Coatings, Batters,  
Breeding Crumbs  
Stuffing Crumbs

**Products Purchased:**

311211 Flour  
Cereal Grain Products  
Food Ingredients  
Spices

**Corporate Headquarters:**

Newly Weds Foods Inc.  
Chicago IL

**NICHE FABRICS LLC**

631 Mimosa Dr NW  
Cleveland TN 37312  
Phone: (423) 473-7073  
Fax: (423) 473-7922  
Employees: 10 Established: 2002  
Web Site: [www.nichefabrics.net](http://www.nichefabrics.net)

**Principal Contact:**

Ed Herring, CEO  
**Sales Market:** National, International

**Purchasing Market:** Regional**Products Produced:**

313249 Specialty Knit Fabrics

**Products Purchased:**

313111 Yarns

**NU-WAY INDUSTRIAL SOLUTIONS**

1790 Church Street SE  
Cleveland, TN 37311  
Phone: (423) 505-2336

**Principal Contact:**

James Haley, President  
Employees: 1

**Industrial Supplies & Services****OCOEE INDUSTRIAL**

5565 North Lee Highway  
Cleveland, TN 37312  
**Principal Contact:**  
William Blom, Owner  
Travis Rouse, Owner  
Phone: (423) 834-9898  
Employees: 8  
Industrial Supplies and Services

**OLIN CORPORATION**

1186 Old Lower River Rd NW  
PO Box 248  
Charleston TN 37310-0248  
Phone: (423) 336-4000  
Fax: (423) 336-4183  
Employees: 350 Established: 1960  
Web Site: [www.olinchloralkali.com](http://www.olinchloralkali.com)

**Principal Contact:**

Chris Anziano, Plant Manager

**Sales Market:** Local, Regional,  
National**Purchasing Market:** Local, Regional,  
National**Products Produced:**

325181 Chlorine, Caustic Soda  
325188 Sodium Hypochlorite, Sulfur  
Dioxide  
325188 Reductone, Hydrochloric  
Acid

**Products Purchased:**

311942 Salt  
32411 Fuel, Gas and Oil

**Corporate Headquarters:**

Olin Corporation  
Clayton, Missouri  
**Fortune 1000 Member**

**OWENS CORNING**

1088 Urbane Rd  
Cleveland TN 37312  
Phone: (423) 614-0679  
Fax: (423) 478-0639  
Employees: 38 Established: 1984

**Principal Contact:**

Chris Bulls, Plant Manager  
Bill Dowd, Operations Manager

**Market:** Regional**Products Produced:**

327993 Die Cut Insulation

**Corporate Headquarters:**

Owens-Corning OEM Solutions  
Group

Louisville KY

**Fortune 500 Member****PEYTON'S SOUTHEASTERN INC.  
(Warehouse & Distribution Center)**

153 Refreshment Ln  
PO Box 4050  
Cleveland TN 37320-4050  
Phone: (423) 614-1000  
Fax: (423) 614-1196  
Employees: 950 Established: 1979

**Principal Contact:**

Angie Freeman, Vice  
President/General Manager  
Cherie Burke, Human Resources  
Director

**Sales Market:** Southeast United  
States and Texas**Corporate Headquarters:**

Cincinnati OH

**Fortune 500 Member****POLARTEC**

310 Industrial Dr SW  
Cleveland TN 37311  
Phone: (423) 476-9163  
Fax: (423) 559-2581  
Employees: 290 Established: 1982

**Principal Contact:**

Derek Kozlowski, Plant Manager  
Ashley Riggins, Human Resources  
Director

**Sales Market:** National, International**Purchasing Market:** National**Products Produced:**

313241 Stretch (Performance)  
Fabrics

**Products Purchased:**

322211 Cardboard Cartons and Cores  
333292 Knitting Machines Parts and  
Supplies

326111 Plastic Bags

313111 Spandex Cotton and  
Polyester Yarns  
Strapping Materials

31321 Synthetics: Nylon and  
Polyester

**Corporate Headquarters:**

Polartec LLC  
Lawrence, MA

**POLYMER COMPONENTS**

2166 Parksville Road  
 Benton TN 37307  
 Phone: (423) 338-5882  
 Employees: 12    Established: 1997  
 Web Site:  
[www.polymercomponents.com](http://www.polymercomponents.com)

**Principal Contact:**

Ralph Brett, President  
**Sales Market:** Regional, National  
**Products Produced:**  
 325211 Molded Polyurethane  
 Products  
 31332 Molded Rubber Products

**Products Purchased:**

42183 Polyurethane, Rubber

**PRECISION FLAME HARDENING & STRAIGHTENING COMPANY INC.**

6974 Georgetown Rd NW  
 Cleveland TN 37312-1355  
 Phone: (423) 479-1608  
 Fax: (423) 479-1609  
 Employees: 7    Established: 1977

**Principal Contact:**

Jimmy Hughes, President  
**Sales Market:** Local, Regional,  
 National  
**Products Produced:**  
 332811 Metal Heat Treating  
 (Flame Hardening and  
 Straightening of Metals)

**PRECISION INC.**

3450 Old Tasso Rd  
 Cleveland TN 37312  
 Phone: (423) 614-0058  
 Fax: (423) 614-0423  
 Employees: 17    Established: 1997  
 Web Site: [www.ppipella.com](http://www.ppipella.com)

**Principal Contact:**

Mark Fuller, Plant Manager  
**Products Produced:**  
 333999 Pulleys and Idlers  
**Corporate Headquarters:**  
 Pella, IA

**QUALITY MACHINING SERVICES LLC**

1455 Blythe Ferry Rd NE  
 Cleveland TN 37312-5710  
 Phone: (423) 472-0140  
 Fax: (423) 472-0623  
 Employees: 26    Established: 1998

**Principal Contact:**

David Triplett, President  
**Sales Market:** National, International  
**Products Produced:**  
 333514 General Machining Job Shop  
 Custom Automation Systems

**R&L FURNITURE**

2125 Northeast Rd  
 Cleveland TN 37311  
 Phone: (423) 479-8432  
 Employees: 3    Established: 1980

**Principal Contact:**

Ronald Grubb, Owner  
**Products Produced:**  
 337121 Upholstered Furniture

**RELIANCE FRAME & FURNITURE CO. INC.**

1050 Whisperwood Tr NE  
 Cleveland TN 37312  
 Phone: (423) 479-6705  
 Fax: (423) 479-6339  
 Employees: 6    Established: 1993

**Principal Contact:**

Dean Heavener, President  
**Sales Market:** National  
**Purchasing Market:** Local, Regional  
**Products Produced:**  
 339111 Hospital, Nursing Home and  
 Retirement Furniture  
**Products Purchased:**  
 332311 Building Component Parts  
 321999 Wood Components  
 326199 Plastic Parts

**RENFRO CORPORATION**

4405 Michigan Avenue Rd NE  
 PO Box 2190  
 Cleveland TN 37320-2190  
 Phone: (423) 472-5095  
 Fax: (423) 479-5522  
 Employees: 372    Established: 1939  
 Web Site: [www.renfro.com](http://www.renfro.com)

**Principal Contact:**

Robbie Townsend, Plant Manager  
 Susan Burgess, Director Human  
 Resources

**Sales Market:** National**Purchasing Market:** Regional**Products Produced:**

315111 Hosiery, Not Elsewhere  
 Classified (Men's,  
 Women's and Children's  
 Hosiery)

**Products Purchased:**

313111 Polyester Yarn  
 313111 Cotton Yarn

**Corporate Headquarters:**

Mount Airy, NC

**RESOLUTE FOREST PRODUCTS**

5020 Hwy 11 S  
 Calhoun TN 37309-5249  
 Phone: (423) 336-2211  
 Fax: (423) 336-7950  
 Employees: 550    Established: 1954  
 Web Site: [www.resolutefp.com](http://www.resolutefp.com)

**Principal Contact:**

Scott Palmer, Plant Manager  
 Lynn Willett, HR Director  
**Sales Market:** National  
**Purchasing Market:** National

**Products Produced:**

322122 Paper Mill Products  
 (Newsprint, Specialty Paper,  
 Market Hardwood Pulp)

**Products Purchased:**

325998 Chemicals  
 51111 Old Newspapers  
 51112 Old Magazines  
 321999 Wood

**Corporate Headquarters:**

Resolute Forest Products  
 Montreal, Quebec

**RISING DRAGON USA, LLC**

1510 Randolph Drive SW  
Cleveland, TN 37311

**Principal Contact:**

Joe Hover, COO  
Phone: (423) 351-9379  
Fax: (423) 351-9380  
Employees: 5

**ROLLINS FARM EQUIPMENT**

1412 White Oak Valley Rd NW  
Cleveland TN 37312

Phone: (423) 476-7088

Fax: (423) 479-5286

Employees: 5      Established: 1982

**Principal Contact:**

Eddie Rollins, General Manager

**Sales Market:** National

**Products Produced:**

333924 Front and Real Bale Spears

332323 Yard Rakes and Rotary  
Cutters

33312 Scrape Blades

**Products Purchased:**

331221 Hot Rolled Steel

331221 Cold Rolled Steel

**RUBBERMAID COMMERCIAL PRODUCTS**

2000 Overhead Bridge Rd  
PO Box 2968

Cleveland TN 37320-2968

Phone: (423) 476-4544

Fax: (423) 559-9393

Employees: 290      Established: 1968

**Principal Contact:**

Steve Jones, Plant Manager

Human Resources Manager

**Products Produced:**

313111 Yarn Spinning Mills  
(Industrial Mops, Wet Mops,  
Dust Mops)

339994 Handles, Disposable Mops,  
Spin-Clean Pads)

339994 Floor Polisher Pad Holders

**Products Purchased:**

325222 Synthetic Fiber

31321 Synthetic Fabric

333220 Plastic Moldings

314991 Cotton Cordage

321999 Wooden Mop Handles

**Corporate Headquarters:**

Newell Rubbermaid

Freeport IL

*Fortune 500 Member*

**SAMSON CONTROLS INC.-USA**

3132 Frazier Park Drive NE

Cleveland, TN 37323

Phone: (281) 383-3677

Fax: (281) 383-3690

Michael May, Operations Manager

Employees: 2

**SENTINEL FIRE PROTECTION INC.**

2040 Westland Dr SW

Cleveland TN 37311

Phone: (423) 476-7570

Fax: (423) 476-9014

Employees: 35      Established: 1991

**Principal Contact:**

Louis Morton, President & CEO

Charles Izell, Senior Vice President

Ray Steele, Vice President

**Sales Market:** National

**Products Produced:**

332996 Pipe Fabrication

**SINGLETON'S BURLAP COMPANY**

2605 Blackburn Rd SE

Cleveland TN 37323

Phone: (423) 472-1493

Employees: 2      Established: 1979

**Principal Contact:**

Ted Singleton, Owner

**Sales Market:** Regional

**Purchasing Market:** Local

**Products Produced:**

31321 Distribution for Cut Burlap  
for Furniture Industry

54189 Nondurable Goods, Not  
Elsewhere Classified

**Products Purchased:**

422990 Burlap Yarn

**SMOKY MOUNTAIN INDUSTRIES**

145 Industrial Ln SW

Cleveland TN 37311-8293

Phone: (423) 478-3892

Fax: (423) 339-0668

Employees: 4      Established: 1981

**Principal Contact:**

David Grady, President

M. Brakebill, Office Manager

**Sales Market:** Regional

**Purchasing Market:** National

**Products Produced:**

333319 Industrial and Commercial  
Machinery and Equipment

333319 Machining, Stamping and  
Fabricating (Perforated  
Metal)

**Products Purchased:**

331316 Aluminum

331319 Brass

331491 Copper

331319 Cold Rolled Steel Bar

331319 Cold Rolled Steel Sheet

331221 Hot Rolled Steel

**SOUTHEASTERN CONTAINER INC.**

555 Industrial Dr SW

Cleveland TN 37311

Phone: (423) 728-3333

Fax: (423) 728-3330

Employees: 80      Established: 1982  
(2000 locally)

**Principal Contact:**

Eric Schober, Plant Manager

**Sales Market:** Regional

**Products Produced:**

32616 Plastic Bottles (Beverages)

**SOUTHEASTERN STAIR &  
MILLWORK CO.**

601 Mimosa Dr NW  
PO Box 2342  
Cleveland TN 37320-2342  
Phone: (423) 479-1188  
Fax: (423) 479-1711  
Employees: 9      Established: 1979

**Principal Contact:**

Lamar Orr, Owner  
Wanda Orr, Office Manager  
**Sales Market:** Regional  
**Purchasing Market:** Regional

**Products Produced:**

321911 Millwork  
332323 Customized Stairways--  
Circular and Straight

**Products Purchased:**

321911 Stair Railing  
339999 Turned and Carved Wood

**SPECIALTY CHEMICAL CO. LLC**

2018 King Edward Ave SE  
Cleveland TN 37311  
Phone: (423) 479-9664  
Fax: (423) 479-6050  
Employees: 25      Established: 1967  
Web Site: *www.chemgroup.com*

**Principal Contact:**

Phil Cochran, General Manager  
Sue Wiford, Personnel

**Products Produced:**

325612 Specialty Cleaning,  
Polishing, and Sanitation  
Preparations (Fabric  
Softeners)  
42269 Industrial Chemicals

**Products Purchased:**

332439 Steel Drums  
326199 Plastic Tanks  
211112 Inorganic Chemicals  
325199 Organic Chemicals

**STARPLEX SCIENTIFIC CORP.**

705 Industrial Dr SW  
PO Box 3392  
Cleveland TN 37320-3392  
Phone: (423) 479-4108  
Fax: (423) 479-4156  
Employees: 70      Established:  
Web Site: *www.starplexscientific.com*

**Principal Contact:**

Steve Long, General Manager  
Lisa Whitehead, Office Manager

**Corporate Headquarters:**

Ontario, Canada

**SUPERIOR FOAM  
(A Division of Hickory Springs  
Manufacturing)**

1510 Randolph Dr  
Cleveland TN 37311  
Phone: (423) 479-5555  
Fax: (423) 479-5105  
Employees: 25      Established: 1997

**Principal Contact:**

Ken Swink, Plant Manager

**Products Produced:**

31332 Fabricated Rubber Products,  
Not  
Elsewhere Classified  
49319 Bedding Components

**Products Purchased:**

31332 Foam Rubber

**Corporate Headquarters:**

Hickory Springs Manufacturing Co.  
Hickory NC

**SYMGLASS**

2195 Varnell Road  
Cleveland, TN 37311  
Principal Contact:  
Jack Sheehan, Director of Operations  
Phone: (423) 584-6005  
Fax: (888) 517-2743  
Employees: 4

**SYS-TECH INC.**

1481 Redwood Dr NE  
Cleveland TN 37312  
Phone: (423) 472-6355  
Fax: (423) 472-1737  
Employees: 11      Established: 1995

**Principal Contact:**

Tobe Epperson, President  
Amanda Ledford, Office Manager

**Sales Market:** Local, Regional,  
National

**Purchasing Market:** Local, Regional,  
National

**Products Produced:**

332312 Fabricated Structural Steel  
Overhead Cranes  
Piping and Pumping Systems  
Plant Maintenance Services  
Engineering & Design Work

**Products Purchased:**

331111 Steel  
Pipe  
Process Equipment  
(Conveyors, Dust Collectors,  
Pumps)

**T&L BAKING**

610 Central Ave NE  
Cleveland TN 37311  
Phone: (423) 476-6884  
Employees: 8      Established: 1988

**Principal Contact:**

Thomas Pavlou, Co-owner  
Laurie Pavlou, Co-owner  
**Sales Market:** Local, Regional  
**Purchasing Market:** Regional  
**Products Produced:**  
311812 Cakes

**THOMAS METAL SUPPLY**

5546 Waterlevel Hwy SE  
Cleveland TN 37323  
Phone: (423) 476-7664  
Fax: (423) 478-5916  
Employees: 8      Established: 1979

**Principal Contact:**

Gale Thomas, President  
Brenda Rapiet, Administrative  
Assistant

**Products Produced:**

332322 Aluminum Gutters and Down  
Spouts  
Windows  
Vinyl Siding  
Metal Roofing

**TRI-STATE TRUSS CO. LLC**

1198 51st St NE  
PO Box 3810  
Cleveland TN 37320-3810  
Phone: (423) 472-3389  
Fax: (423) 476-9198  
Employees: 37      Established: 1976

**Principal Contact:**

Michael Ellis, General Manager  
Joyce Dixon, Office Manager

**Sales Market:** Regional

**Purchasing Market:** Regional

**Products Produced:**

321214 Wood Roof & Floor Trusses

**Products Purchased:**

331221 Metal Plates  
Southern Yellow Pine & SPF  
I-Joists

**TRI-STATE WAREHOUSE**  
**(Contract Warehousing)**  
1088/1098 Urbane Rd NE  
PO Box 2186  
Cleveland TN 37320-2186  
Phone: (423) 479-1033  
Fax: (423) 479-5750  
Employees: 20 Established:  
Web Site: [www.tristatewarehouse.com](http://www.tristatewarehouse.com)  
**Principal Contact:**  
Chad Kilpatrick, General Manager  
**Sales Market:** Local, National,  
International

**UNITED HYDROGEN**  
1230 Lower River Rd NW  
Charleston. TN 37310  
Phone (423) 284-2461  
**Principal Contact:**  
Jay Goza

**UNIVERSAL ASSEMBLIES INC.**  
161 Bates St NE  
PO Box 2455  
Cleveland TN 37320-2455  
Phone: (423) 479-3571  
Fax: (423) 476-3699  
Employees: 50 Established: 1976  
**Principal Contact:**  
Andy Bender, Plant Manager  
**Products Produced:**  
332612 Wire Springs/Assemblies  
**Products Purchased:**  
331222 Steel Wire

**VULCAN MATERIALS CO.**  
**MIDSOUTH DIVISION**  
3854 Bates Pike SE  
Cleveland TN 37323  
Phone: (423) 479-4516  
Fax: (423) 479-4519  
Employees: 17 Established: 1985  
Web Site:  
[www.vulcanmaterials.com/cleveland](http://www.vulcanmaterials.com/cleveland)  
**Principal Contact:**  
Gary Smith, Plant Manager  
Dale Schaeffer, Sales Representative  
**Sales Market:** Local  
**Purchasing Market:** Local, Regional,  
National  
**Products Produced:**  
212312 Crushed and Broken  
Limestone  
**Products Purchased:**  
32592 Explosives  
Heavy Equipment Parts  
**Corporate Headquarters:**  
Vulcan Materials Co.  
Birmingham AL  
**Fortune 1000 Member**

**WACKER POLYSILICON NORTH**  
**AMERICA**  
533 McBryant Rd NW  
PO Box 446  
Charleston, TN 37310  
Employees: 682  
**Principal Contact:**  
Mary Beth Hudson, Vice President  
and Site Leader  
**Sales Market:** Local, Regional,  
National, International

**WAREHOUSE CONCEPTS**  
2765 Michigan Ave NE  
Cleveland TN 37323  
Phone: (423) 339-8189  
Fax: (423) 339-9908  
Employees: 10  
**Principal Contact:**  
Thomas Royce, CEO  
**Sales Market:** Local, Regional,  
National, International

**WHIRLPOOL CORPORATION,**  
**CLEVELAND DIVISION**  
740 King Edward Ave SE  
Cleveland TN 37311  
Phone: (423) 472-3371  
Fax: (423) 478-4680  
Employees: 1435 Established: 1917  
Web Site: [www.whirlpool.com](http://www.whirlpool.com)  
**Principal Contact:**  
Richard Owusu, Plant Leader  
Brad Cotter, Human Resources Lead  
**Sales Market:** Local, Regional,  
National, International  
**Purchasing Market:** Local,  
Regional, National  
**Products Produced:**  
335221 Household Cooking  
Equipment  
(Electric and Gas Cooking  
Products)  
**Products Purchased:**  
32551 Paint  
325199 Chemicals  
331221 Cold Rolled Steel Cooktops  
335932 Electric and Gas Range  
Components  
331111 Steel  
**Corporate Headquarters:**  
Whirlpool Corporation  
Benton Harbor, MI  
**Fortune 500 Member**

**WOODWAY INC.**  
3473 No Pone Rd NW  
PO Box 3171  
Cleveland TN 37320-3171  
Phone: (423) 336-5212  
Fax: (423) 336-1518  
Employees: 17 Established: 1974  
Web Site: [www.woodwayinc.com](http://www.woodwayinc.com)  
**Principal Contact:**  
Joe Hartert, Co-owner  
Ken Hartert, Co-owner  
**Sales Market:** Local, Regional,  
National  
**Purchasing Market:** Regional  
**Products Produced:**  
32192 Wooden Pallets and Skids